

June 7, 2012

To Whom It May Concern;

We have had the privilege of meeting and working with Manny. After over 1 year of "shopping" for new flooring, we concluded Manny was the person for the job. Our rooms included the kitchen, family room, living room, dining room, entryways and Florida room. With this said, it was very important that the colors and design fit the style of the colonial home. Each room needed to complement each other as well as blend with existing beams and kitchen cabinets. This was an overwhelming task for us. We ended up with a stack at least 12 inches tall of wood and laminate samples. This was a huge amount of choices, but nothing seemed to fit our aged, colonial character of our home. We were nearly ready to give up on our desire to have wood floors. Our neighbor recommended Hardwood Floors by Manny.

His work ethic clearly showed when he came over for an estimate in a very timely fashion. He listened to our aspirations for the rooms. We wanted the aged old appearance, but did not want dark wood. We wanted to keep the rooms as bright as possible. We also wanted wood that appeared to depict the worn days of old. Manny gave us many options. After contemplating our choices, we decided on character red oak. Manny also offered the idea of the wood being installed on a 45 degree angle. In addition, he presented the thought of custom framing the fireplace. With Manny's patience and knowledge, we continued to evaluate our choices and finally decided on the choice of stain. He offered and made a couple of large samples for our home, so we could be certain that the finished product was what we desired. We deliberated on each choice. When we asked for Manny's opinion, he was honest.

The decisions were made and the installation took place. Manny arrived on time each and every day. We were thankful for the way he communicated with us each step of the way. After the installation, he even took the time to go through the proper steps of care for the floors. We are so happy with the beauty of our investment! Thank you to Manny for your time and talent! You were the perfect choice for us and highly recommend you!

Sincerely,

Chris and Daryl Burch